

# Cloud Consultant

BlueRidge IT- Dubai Silicon Oasis (United Arab Emirates)

## Job Description

As an Azure Consultant working for a Microsoft Partner, you will play a critical role in helping clients navigate the complexities of the Azure cloud platform and be responsible for providing expert guidance and technical support on the implementation and use of Azure services. This position requires working closely with clients to assess their current IT infrastructure, identify areas where Azure can be implemented to improve performance, scalability, and cost-efficiency.

Additionally, you will also be responsible for creating and implementing migration plans to move clients' data and systems to Azure, and for designing and implementing Azure solutions to meet clients' specific requirements. You shall be providing training and guidance to clients on the use of Azure services and best practices for securing and managing their cloud infrastructure. Your technical expertise, strong communication skills, and ability to manage projects effectively will be key to your success in this role.

## Desired Skills & Experience

### *Duties*

- Assessing client's current IT infrastructure and identifying areas where Azure can be implemented to improve performance, scalability, and cost-efficiency.
- Creating and implementing a migration plan to move client's data and systems to Azure.
- Designing and implementing Azure solutions such as Virtual Machines, Azure Storage, Azure Networking, Azure Active Directory, Azure Backup, Azure Security Center and other Azure services to meet the client's requirements.
- Providing training and guidance to clients on the use of Azure services and best practices for securing and managing their cloud infrastructure.
- Collaborating with other teams, such as security and network teams, to ensure that the client's systems and data are properly secured in the Azure cloud.
- Monitoring the client's usage of Azure services and providing regular reports on adoption rates, issues, and successes.
- Managing client relationships and ensuring that their Azure subscriptions and licenses are up-to-date and being used effectively.
- Continuously researching and staying current on new Azure services and updates, and identifying opportunities for the client to benefit from them.
- Communicating effectively with clients, stakeholders and other members of the consulting team and providing support in the pre-sales process.

### *Qualifications*

- A bachelor's degree in a related field such as computer science, information technology, or business administration.
- Strong experience working with Azure, as well as experience with other cloud platforms such as AWS or Google Cloud.
- Proven experience in leading cloud adoption projects and migrating data and systems to Azure.
- Strong understanding of IT infrastructure and how to secure data and systems in the cloud.
- Strong communication and leadership skills, as well as the ability to train and educate clients on the use of Azure services.
- Strong project management skills with the ability to manage timelines, budgets, and resources.
- Strong analytical and problem-solving skills with the ability to evaluate data and identify trends.
- Strong understanding of IT security best practices and experience implementing security measures in Azure.
- Strong vendor management experience, ITIL or IT service management background.
- Azure certifications such as Azure Administrator Associate, Azure Developer Associate, Azure Solutions Architect Expert is a plus.
- Strong experience in pre-sales process, ability to communicate effectively and understand the client's requirements.
- Experience working with Microsoft Partner is a plus.
- Spoken and written Arabic is a plus.

## Preferred & Required Certifications

### *Required*

- Microsoft Azure Administrator Associate
- Microsoft Azure Solutions Architect Expert
- Configuring and Operating Microsoft Azure Virtual Desktop

### *Preferred*

- Microsoft Certified: Azure Security Engineer Associate
- Microsoft Certified: Azure DevOps Engineer Expert
- Microsoft Certified: Azure Data Engineer Associate
- Microsoft Azure Developer Associate