

# Cloud Adoption Manager

BlueRidge IT- Dubai Silicon Oasis (United Arab Emirates)

## Job Description

As a Cloud Adoption Manager for Microsoft's cloud stack, you are responsible for leading the implementation and adoption of Microsoft's cloud-based productivity and security solutions within a client's organization. You will be responsible for assessing the client's current IT infrastructure and identifying areas where Microsoft's cloud solutions can be implemented to improve productivity, security, and operational excellence.

The role will involve creating plans to improve the customer's adoption rate of their Microsoft 365 workloads such as Teams, SharePoint Online, and the Viva suite. Furthermore, the position shall require you to identify potential opportunities to increase a client's consumption on Azure, which provides them with enhanced value and recommend Azure workloads that could enhance the client's operations.

## Desired Skills & Experience

### *Duties*

- Assessing the organization's current IT infrastructure and identifying areas where Microsoft's cloud solutions can be implemented to improve productivity and security.
- Creating and implementing a plan to migrate the organization's data and systems to Microsoft's cloud platforms, such as Microsoft 365 and Azure.
- Training and educating employees on the use of Microsoft's cloud solutions, including Teams, SharePoint Online, Viva and other services in the Microsoft 365 portfolio.
- Collaborating with other IT teams, such as security and network teams, to ensure that the organization's systems and data are properly secured in the cloud.
- Monitoring the organization's usage of Microsoft's cloud solutions and providing regular reports to management on adoption rates, issues and successes.
- Continuously researching and staying current on new Microsoft cloud solutions and updates, and identifying opportunities for the organization to benefit from them.
- Defining I.T. Infrastructure necessities, matching software solutions with appropriate hardware and network requirements.
- Presenting solutions in written or oral reports and collaborating with colleagues internally on creating proposals.
- Developing change management plans with clear goals and objectives to ensure successful deployment and rollout of services in a client's environment.
- Ability to learn and keep up with relevant new technologies and advancements, then apply these in a practical manner towards client requirements.
- Strong understanding of the Microsoft Fast Track program objectives, and requirements.

### Qualifications

- A bachelor's degree in a related field such as computer science, information technology, or business administration.
- Strong experience working with Microsoft's cloud-based solutions, including Microsoft 365 and Azure, as well as experience with other cloud platforms such as AWS or Google Cloud.
- Proven experience leading cloud adoption projects and migrating data and systems to the cloud.
- Strong understanding of IT infrastructure and how to secure data and systems in the cloud.
- Strong communication and leadership skills, as well as the ability to train and educate employees on the use of cloud-based solutions.
- Strong project management skills with the ability to manage timelines, budgets, and resources.
- Strong background on IT service management, or ITIL certification.
- Strong understanding of IT security best practices and experience implementing security measures in the cloud.
- Strong analytical and problem-solving skills with the ability to evaluate data and identify trends.
- Microsoft Certified: Azure Administrator Associate or Microsoft 365 certified: Enterprise Administrator Expert is a plus.
- Spoken and written Arabic is a plus.

### Preferred & Required Certifications

#### Required

- Microsoft Azure Administrator Associate
- Microsoft Azure Solutions Architect Expert
- Configuring and Operating Microsoft Azure Virtual Desktop

#### Preferred

- Microsoft Certified: Azure Security Engineer Associate
- Microsoft Certified: Azure DevOps Engineer Expert
- Microsoft Certified: Azure Data Engineer Associate
- Microsoft Azure Developer Associate